



HALF-YEAR RESULTS

2014



RETAIL | HOUSING | OFFICES AND HOTELS | CSR



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INTRODUCTION





HALF-YEAR HIGHLIGHTS



GOOD OPERATING PERFORMANCES

-  Increase in tenant revenue (+2,9% I-f-I growth in France)
-  Growth in the pipeline - success in the development of new businesses
-  Sound sales growth (+22% in value and +43% in volume ⁽¹⁾) driven by sales to institutional investors and the new entry-level and mid-range lines of products
-  Strong operational activity, with the completion of many contracts

ON-GOING TRANSFORMATION DYNAMIC IN ALL BUSINESS LINES

-  Focus on large and controlled assets (portfolio and pipeline)
-  Growth in volume and increase in the market share
-  Ramp-up of the model (investor, developer, project manager)

FINANCIAL RESULTS

- | | | |
|------------------------------|----------------------------------|-------------------|
| ▪ Diluted going concern NAV: | €1,596.3 million
€127.6/share | +2.7%
- 4.9% |
| ▪ FFO (Group share): | €84.6 million
€5.53/share | +3.1 %
- 13.8% |

(1) +17% in value and +38% in volume like-for-like (excluding the acquisition of Histoire & Patrimoine).



A SUSTAINABLE GROWTH DYNAMIC



- Sound financial structure (LTV: 41.6%, cash available: 580 M€, no corporate repayment before 2017)
- A very strong pipeline of projects
- A roadmap for 2017/2018

A STRONG VALUE CREATION POTENTIAL

- **Retail pipeline:**
Development spread >300 bps **€1.8 bil. of investments**
- **Residential properties for sale and future offering:** **€4.7 bil. of potential revenue tax incl.**
- **Offices project portfolio ⁽¹⁾:** **€1,3 bil. of asset value**

GROUP ROADMAP

- **Massive deleveraging achieved: substantial reduction of the risk profile**
- **Short-term impact: limited dilution of the per-share indicators**
- **Capacity to finance an important pipeline of sizable (2 million m² ⁽²⁾) and profitable projects**
- **Expected 2017-2018 impact: strong growth of the per-share indicators (NAV, FFO, dividend)**

(1) Pipeline of secured projects (i.e. excluding identified projects without a signed option on the land), value = rent capitalized at 6%.

HALF-YEAR 2014 ACHIEVEMENTS





RETAIL STRATEGY



- Focus on large assets and projects
- Control on strategic assets optimised through partnerships
- Group equity reallocated to high added-value developments

CASE STUDIES (ASSETS)

Cap 3000



Partners: APG, Predica
694,300 GLA ft² (64,500 m²)
MGR: €31.6 million

Toulouse Gramont



Partner: Allianz
604,900 GLA ft² (56,200 m²)
MGR: €13.6 million

CASE STUDIES (PROJECTS)

Qwartz



Partner: Orion
462,600 GLA ft² (42,980 m²)
MGR: €18.9 million

Toulon - La Valette



Partner: Allianz
548,900 GLA ft² (51,000 m²)
MGR: €11.1 million



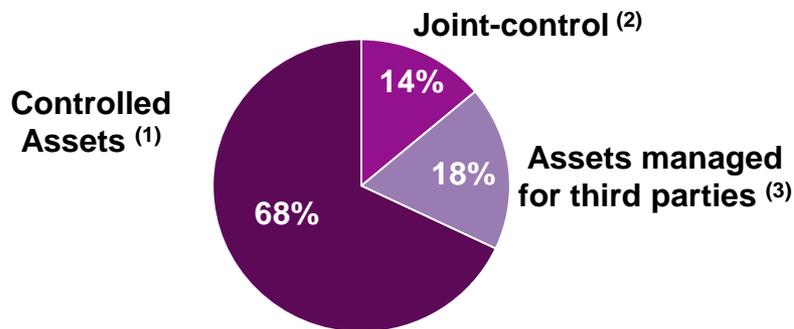


RETAIL PORTFOLIO



- Strong operational performance of French assets (86% of the portfolio)
- Stabilization of rental values and tenant revenue in Spain and Italy (14% of the portfolio)

VALUE OF PORTFOLIO ASSETS (in € billion)



TOTAL VALUE: €4.3 billion
o/w Group share: €2.5 billion

OPERATIONAL PERFORMANCE - FRANCE (controlled assets)

Rental income ⁽⁴⁾ (Jan.-May) CNCC	+2.6% -0.1%
Like-for like change in net rental income France	+2.9%
Occupancy cost ratio ⁽⁵⁾	9.7%
Bad debt ⁽⁶⁾	2.4%
Financial vacancy rate ⁽⁷⁾	3.3%
Number of assets	36
Average value	€83 million + 11%

(1) Assets of which Altarea holds shares and for which Altarea exercises operational control. Fully consolidated in the consolidated financial statements.

(2) Assets of which Altarea is not the majority shareholder, but for which Altarea exercises joint operational control or substantial influence. Consolidated using the equity method in the consolidated financial statements.

(3) Assets held entirely by third parties who entrusted Altarea with a management mandate for an initial period of three to five years, renewable.

(4) Like-for-like revenue change for shopping center tenants over the five first months of 2014, at 100%.

(5) Calculated as rent and expenses charges to tenants (incl. taxes) over the past 6 months (including rent reductions), in proportion to sales over the same period (incl. taxes).

(6) Net amount of allocations to and reversals of provisions for bad debt plus any write-offs during the period as a percentage of total rent and expenses charged to tenants.

(7) Estimated rental value (ERV) of vacant lots as a percentage of total estimated rental value. Excluding property being redeveloped.



RETAIL

QWARTZ: THE 1ST CONNECTED SHOPPING CENTER



- A « digital » positioning as a competitive advantage
- Unique merchandising and entertainments: M&S, Primark, « Cité du e-commerce », Quartz & Co...
- Very high number of visits

QWARTZ : A UNIQUE SHOPPING EXPERIENCE IN THE HEART OF GREATER PARIS

**165 boutiques
and restaurants**

**1 million+
visitors the first month**

**7 000
daily visits on the website**

**32 000+
Facebook fans**





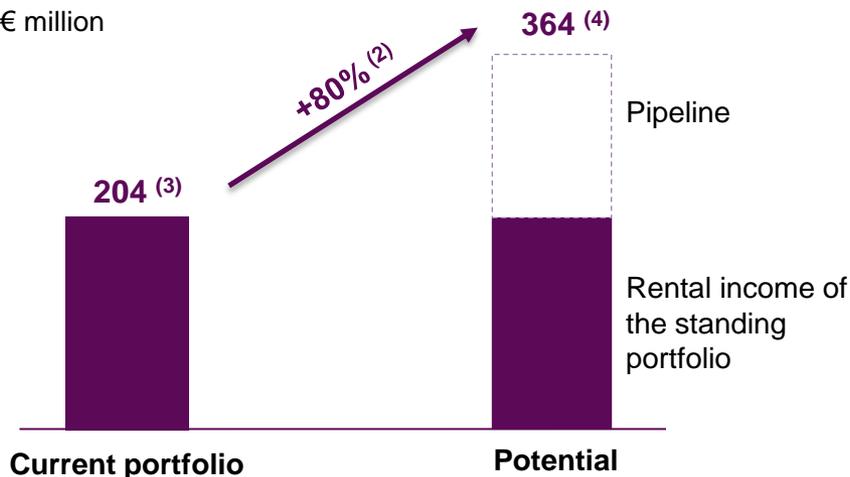
RETAIL PIPELINE



- An average development spread of 300 bp ⁽¹⁾
- A pipeline of premium projects
- The pipeline potentially represents 80% of the standing portfolio ⁽²⁾

EMBEDDED GROWTH DYNAMIC

In € million



PIPELINE DETAILS

Surface area GLA	5,026,746 ft² (467,000 m ²)
<i>o/w refurbishments/ extensions</i>	1,819,101 ft ² (169,000 m ²)
<i>o/w creations</i>	3,207,645 ft ² (298,000 m ²)
Net investments	€1.815 bil.
<i>o/w Group share</i>	€1.264 bil.
Provisional gross rental income	€160 mil.
<i>o/w Group share</i>	€109 mil.
Yield	8.8%

- (1) Difference between the yield of the projects under development and the estimated capitalization rate at opening.
 (2) Share of pipeline rents in proportion to share of rents of existing assets (80% in Group share and 78.4% at 100%).
 (3) Group share: €138.5 million.
 (4) Group share: €247.7 million.



RETAIL

PARIS-MONTPARNASSE TRAIN STATION



- An ambitious cross-canal program to modernise the Paris-Montparnasse train station, in line with the Group's strategy (large and premium location, "railway retail")
- Expertise of Altarea (3rd program after the Paris East Station and the Paris North Station)

A RECOGNIZED KNOW-HOW FOR AN EXCEPTIONAL PROGRAM

4th Parisian train station

2nd TGV station

50 million passengers in 2013

+50% traffic by 2030



RETAIL

HIGH-STREET RETAIL: A NEW PRODUCT LINE



- Deep market, strong expectations from local authorities
- Development synergies: Retail, Residential & Offices business lines
- “Lease and sell” business model and substantial contribution to FFO starting 2015 / 2016

VARIOUS ASSET FORMATS

Place du Grand Ouest
Massy



“New district”
(75,500 ft² - 7,000 m²)

Rue de Meaux
Paris 19^{ème}



Ground-floor shops
(6,100 ft² - 570 m²)

ONGOING PROJECTS PIPELINE

Ongoing programs	84
o/w controlled ⁽¹⁾	36
o/w under development	48
Surface totale	914,932 ft² (85,000 m²)
o/w controlled	226,042 ft ² (21,000 m ²)
o/w under development	688,890 ft ² (64,000 m ²)

(1) Programs for which contracts have been signed.



E-COMMERCE REPOSITIONING OF RUE DU COMMERCE



- Offer refocused on the “man universe” with more than 1,200 brands (“High-Tech - Home appliances - DIY”)
- Decrease in volumes in the other universes
- Higher commissions on reinforced universes

STRONGER MARKETING TARGETING

Advertising campaign launched in June 2014 targeting men

199€
TABLETTE HP SLATEBOOK
LE MATCH SE JOUE
À DOMICILE

319€
CANAPÉ CONVERTIBLE 3 PLACES
DORMIR DANS LE SALON
NE SERA PLUS
UNE PUNITION

69€
BARBECUE 2 BRÛLEURS
FAITES DU 130
SAUCISSES À L'HEURE.

HIGH TECH - MAISON - BRICO - DE 1200 MARQUES QUI FONT RÊVER LES HOMMES

INDICATEURS OPÉRATIONNELS

Number of unique visitors ⁽¹⁾ 5 million

#8 general merchant website in France

Business volume	€172 mil.	-6%
o/w Retail	€119 mil.	-11%
o/w Galerie	€53 mil.	+6%

Galerie commissions €5,1 mil. + 12%

(1) Number of unique visitors (per month) from January to April 2014 (source Médiamétrie / NetRatings).



RESIDENTIAL STRATEGY



- Increase in volumes and gain of market shares
- Strengthen the offer on entry-level and mid-level ranges of products
- Growth of sales to institutional investors

PRODUCTS IN LINE WITH INSTITUTIONAL INVESTORS' EXPECTATIONS

Romainville



175 units

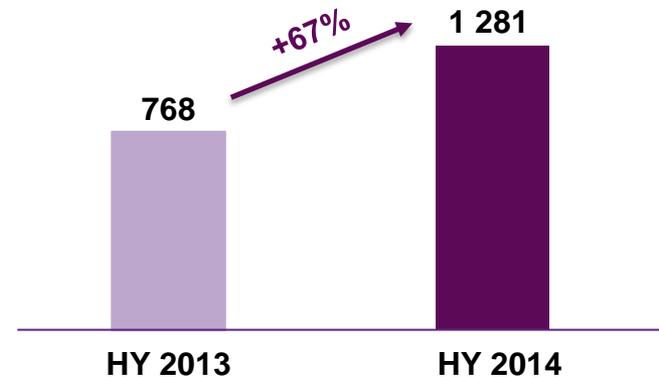
Batignolles



83 units

BREAKTHROUGH IN ENTRY-LEVEL AND MID-RANGE

Sales in units (entry-level and mid-range)





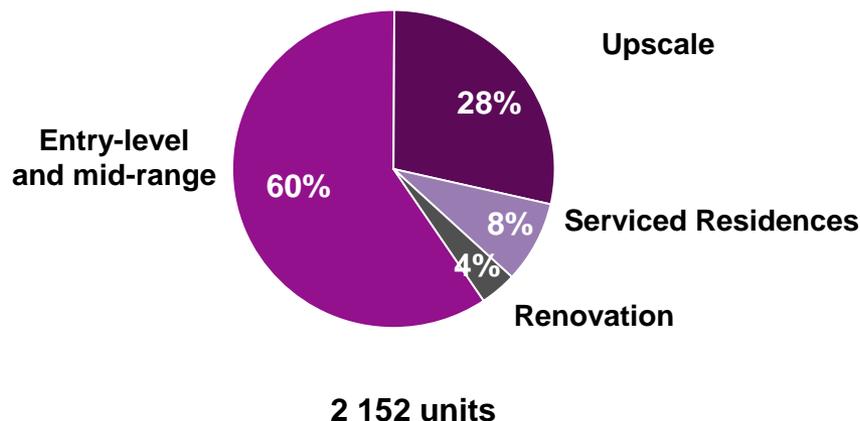
RESIDENTIAL

STRONG SALES GROWTH (+43%⁽¹⁾)



- Reservations driven by sales to institutionals and the success of the new offer
- HY margins reflect the current period of transition ⁽²⁾
- Good performance of the operating cash-flow excluding the impact of Laënnec (2013)

RESERVATIONS: +43%⁽¹⁾



OPERATIONAL KPI

Reservations ⁽¹⁾	€535 mil.	+22%
Reservations (no. of units)	2,152	+43%
Revenue	€368 mil.	-19% <i>-4% excluding Laënnec</i>
Operating income	€16.2 mil.	-46% <i>+22% excluding Laënnec</i>
Backlog ⁽³⁾	€1,395 bil. <i>20 mois</i>	+5% <i>+ 3 mois</i>
Offering and Portfolio⁽⁴⁾	€4,677 bil.	+6%

(1) +17% in value and +38% in volume I-F-I (excluding acquisition of Histoire & Patrimoine).

(2) Increase in volumes at lower margins in order to get back to the same level of net income, in absolute value, as seen in previous years.

(3) The backlog comprises revenues excluding tax from notarized sales to be recognized on a percentage-of-completion basis and individual and block reservations to be notarized.

(4) Properties for sale include units available for sale (expressed as revenue incl. tax), and the future offering is made up of programs at the development stage (through sales commitments, almost exclusively unilateral in nature) that have yet to be launched (expressed as revenue incl. tax).



RESIDENTIAL EXAMPLE: FLORESCENCE



- Cluttered area close to Annecy and Lyon, strong attraction of the Swiss border, dynamic demography
- Mid-range program ideally located
- Strong interest from investors attesting the relevance of the new positioning of the Group





RESIDENTIAL

ACQUISITION OF 55% OF HISTOIRE & PATRIMOINE (€15.5 MILLION)



- Leader in the renovation of urban heritage listed or classified as an historic monument
- A complementary expertise in favor of new business for the Group (sales synergies / development)
- Immediate contribution to 2014 revenue & earnings

CASE STUDIES



Mansion
Hôtel Voysin - Paris



Industrial heritage
Cité Meissonnier - Saint Denis

HISTOIRE & PATRIMOINE

- Inception in 2004
- 100 employees
- € 100 million annual investment
- Present throughout the French territory
- A comprehensive real estate service offer for Cities willing to preserve their architectural heritage



OFFICES STRATEGY



- A comprehensive business model « investor, developer, project manager»
- Ability to provide a tailor-made solution for any type of demand
- A favorable market environment

INVESTMENT VIA ALTAFUND⁽¹⁾

Neuilly-sur-Seine



272,327 ft² – 25,300m²

DEVELOPMENT (Off-plan sales / property development contracts)

Mutuelle des Motards Head Office Montpellier



96,875 ft² – 9,000 m²

SERVICES (delegated project management)

Tour Blanche La Défense



319,688 ft² – 29,700 m²

(1) AltaFund is a discretionary investment fund, funded with €600 million in equity (o/w 18% owned by Altarea Cogedim). Cogedim Entreprise acts as the exclusive operator.



OFFICES

LEVERAGING THE BUSINESS MODEL



- Strong activity: many deals completed this semester
- Operating cash-flow up +21% at €8.7 million

OPERATION DEVELOPED DURING THE SEMESTER

New project
Toulouse-Blagnac
(off-plan lease signed - Safran)



New project
Lyon - Gerland
(off-plan lease signed - Sanofi)



PORTFOLIO OF PROJECTS UNDE DEVELOPMENT AS OF 30 JUNE 2014

Project by nature	Surface at 100%	Group share in value
AltaFund ⁽¹⁾	430,556 ft ² 40,000 m ²	€347 mil.
Property development contracts/ off-plan sales ⁽²⁾	3,552,090 ft ² 330,000 m ²	€825 mil.
Delegated project management ⁽³⁾	586,633 ft ² 54,500 m ²	€122 mil.
Total	4,569,280 ft² 424 500 m²	€1 294 mil.

(1) Investment. Value = cost price at 100%.

(2) Contract signed, land controlled. Value = price at the signature.

(3) Contract signed. Value = capitalized fees.



OFFICES RASPAIL, AN EXEMPLARY PROJECT



- Less than 2 years to execute the entire project (acquisition, restructuring, renting, disposal)
- La Française as tenant / investor
- Operator: Altafund / Promotor: Cogedim Entreprise (Property development contracts)



FINANCE





DYNAMIC SEMESTER IN FINANCING

- €866 million of corporate financing signed this semester
- Evolution in the financing mix (mortgage / corporate banking loans / credit markets)
- An optimised structure

LIMITED DILUTION OF THE PER-SHARE INDICATORS

- | | | |
|-------------------------------------|--|---------------------------------|
| ▪ FFO consolidated ⁽¹⁾ : | €84.6 million
<i>€5.53/share</i> | +3.1 %
<i>- 13.8%</i> |
| ▪ Diluted going concern NAV: | €1,596.3 million
<i>€127.6/share</i> | +2.7%
<i>- 4.9%</i> |

(1) Group share and non-Group.



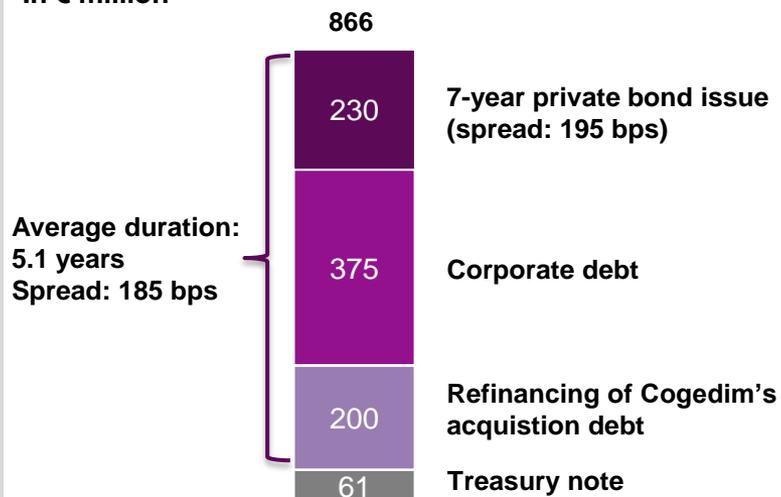
SUBSTANTIAL ACTIVITY IN FINANCING



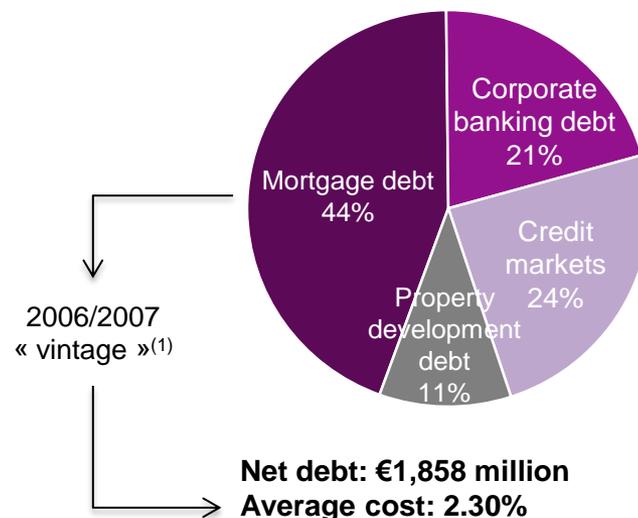
- Increased access to credit markets (private bond issue and treasury note)
- An optimised average cost

FINANCING AGREEMENTS SIGNED THIS SEMESTER

In € million



CONSOLIDATED DEBT AS OF 30 JUNE 2014



(1) Most of the Group mortgage debt was issued in 2006/2007 at very favorable conditions, which still benefit to the Group (10-years debt, average spread: 50/60 bps).



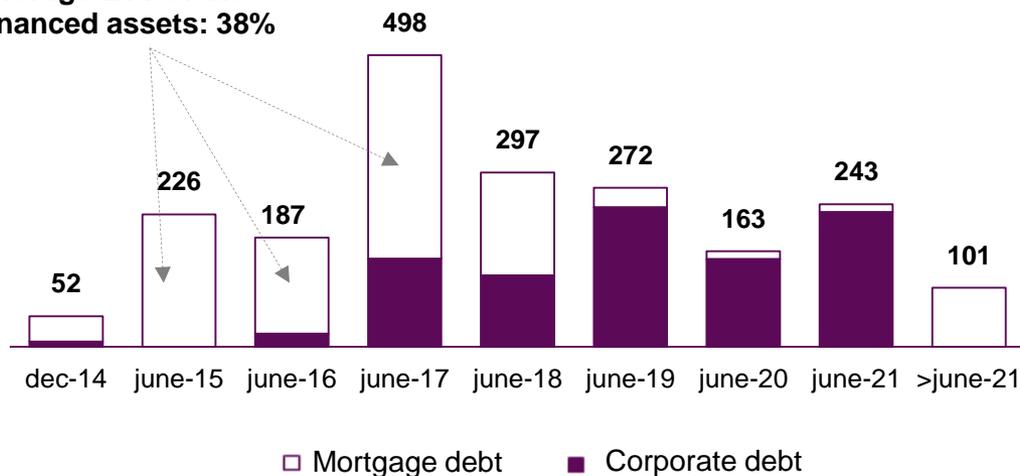
AN OPTIMISED STRUCTURE



- Very solid ratios
- No issue for the coming mortgage reimbursements
- No corporate issue before 2017 (duration of corporate debt: 5.1 years)

DEBT MATURITY SCHEDULE

Average LTV of the financed assets: 38%



AN EXTREMELY SOUND FINANCIAL STRUCTURE

Net debt	€1,858 mil. -€212 mil.
LTV	41.6%
ICR	6.2 x
Cash available	€580 m

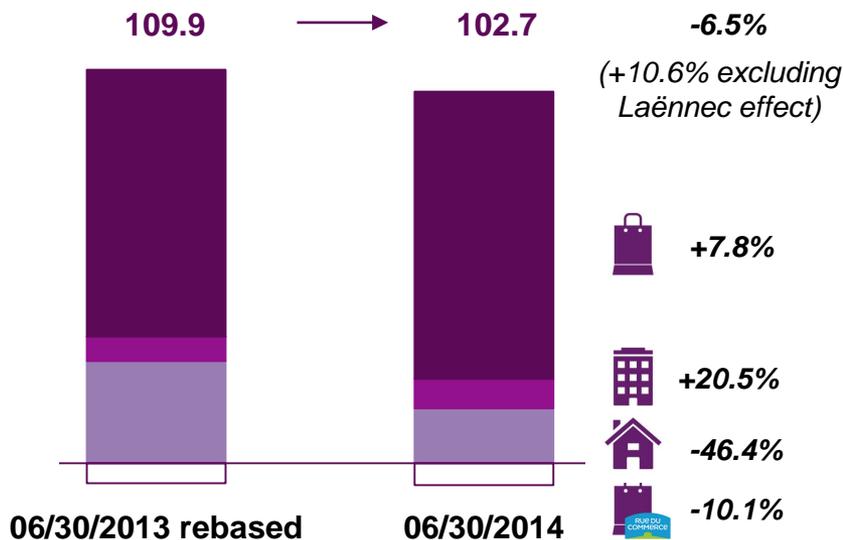


OPERATING CASH-FLOW

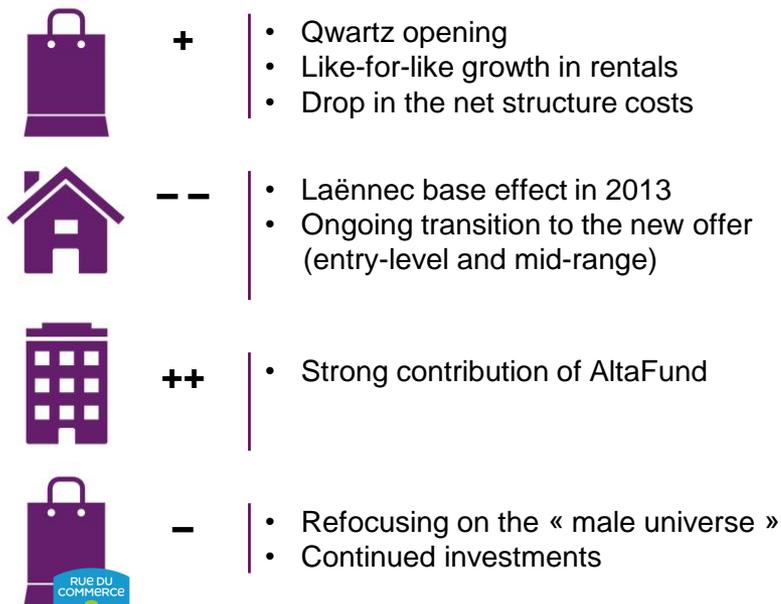


- Decline in the contribution from Residential (2013 perimeter includes Laënnec) and E-commerce
- Partially offset by strong performances in brick-and-mortar Retail and Office property

OPERATIONAL CASH-FLOW (in € million)



CHANGE IN CONTRIBUTION BY BUSINESS



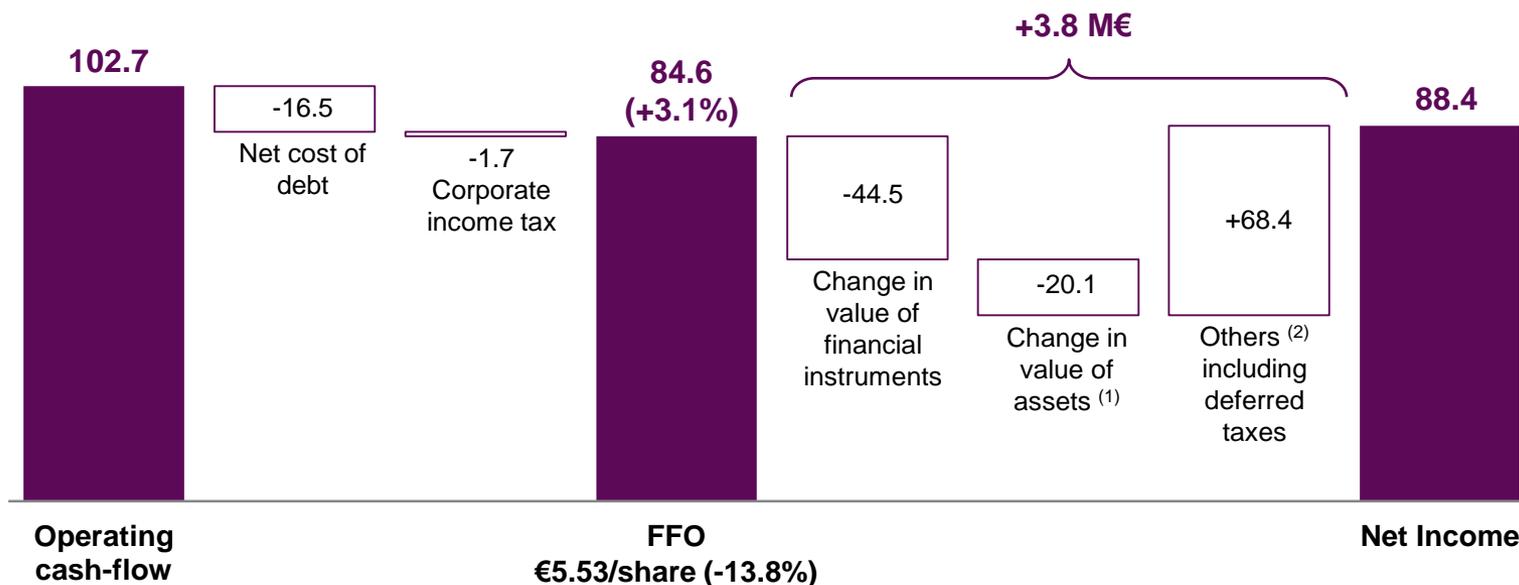


FROM OPERATING CASH-FLOW TO CONSOLIDATED NET INCOME



- Growth in consolidated FFO at €84.6 million (+3.1%)
- FFO/share: €5.53 (-13.8%)
- Significant impact of financial instruments income (swaps and fixed-rate debt) and taxes

In € million



(1) o/w change in rates (-€14,6 million).

(2) Asset disposal, deferred taxes (€59.2 million) and estimated expenses.

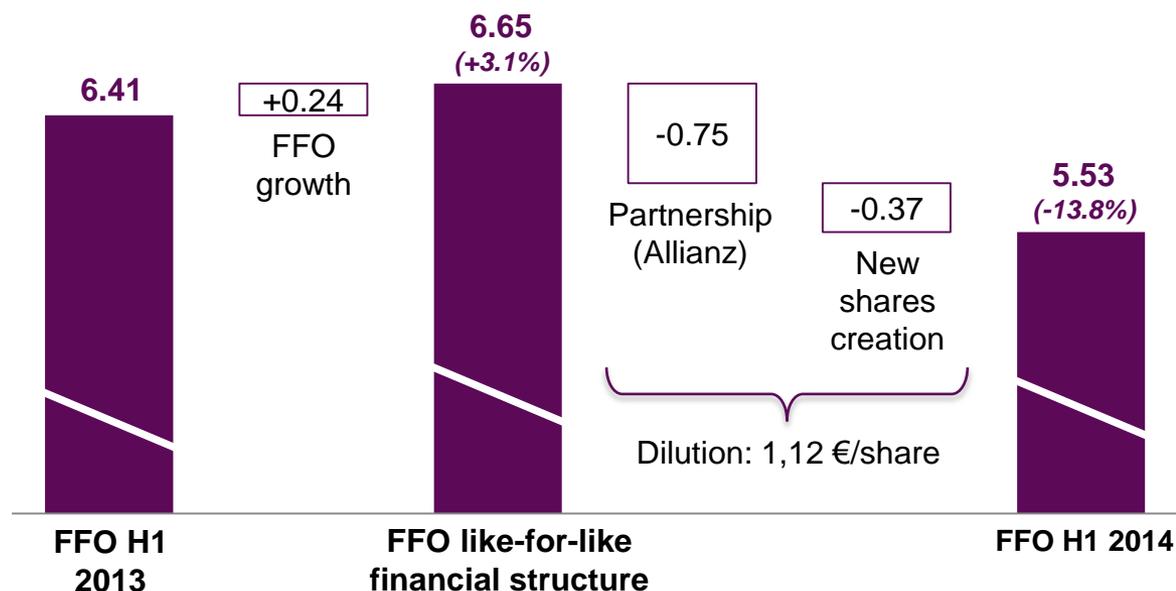


FFO PER SHARE DILUTION



- Equity raised over the past 12 months: 42% of the market capitalisation
- Limited dilution of FFO per share
- Substantially improved risk profile (LTV at 41.6%, vs. 47.6% as of 30 June 2013)

In €/share



- €570 million of equity raised during the past 12 months
 - Allianz partnership: €395 mil.
 - Capital increases: €173 mil. ⁽¹⁾

(1) €156 million raised through the 2013 and 2014 subscription of script dividend and € 17 million resulting from the AREAL project. I.e. a total number of new shares created representing 14,9% of the number of shares in circulation as of 30 June 2013.

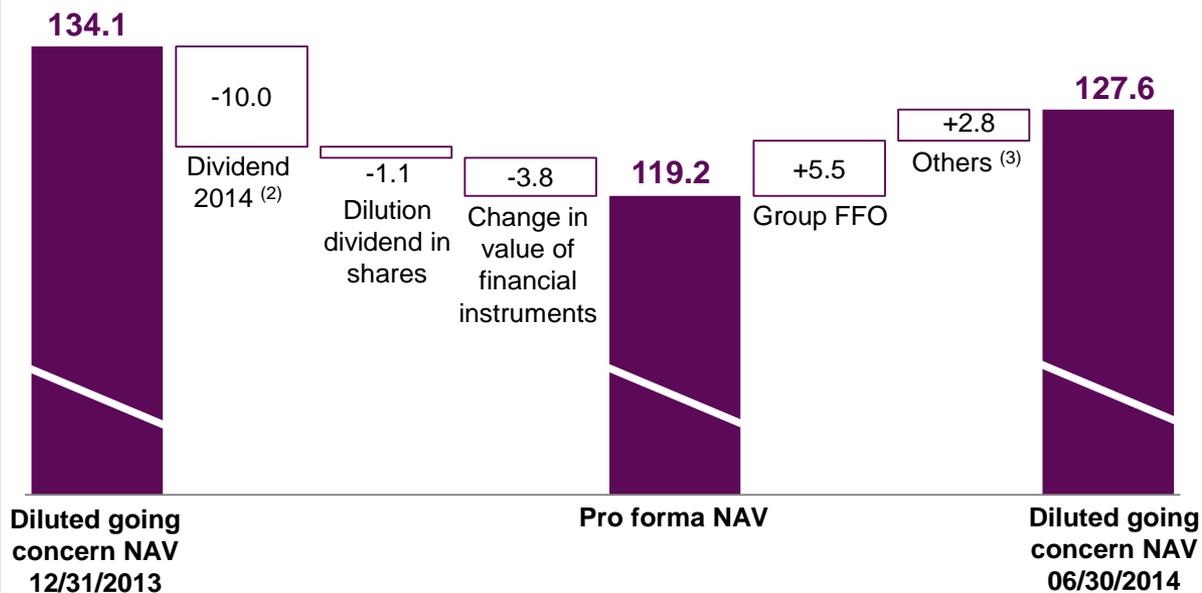


DILUTED GOING CONCERN NAV (1)



- Diluted going concern NAV up +2.7% at €1,596 million
- On a per-share basis, a 4.9% decline to €127.6/share

In €/share



- Dilutive impact of the script dividend in 2014 (4) (8% increase in the outstanding number of shares)
- Mark-to-market impact on the financial instruments and the fixed-rate debt

(1) Diluted going concern NAV: Market value of equity from the perspective of continuation, recognizing all shares subscribed in the payment of dividends in shares. // EPRA NAV: €131.0/share (-2.9%) / EPRA NNNNAV (liquidation NAV): €122.5 /share (-4.8%).

(2) Accounting for the 2013 fiscal year.

(3) Change in value of assets, calculated expenses (depreciation and provisions...) as well as the recognition of deferred tax assets.

(4) 922,692 new shares issued at €108.3/share



GUIDANCE 2014

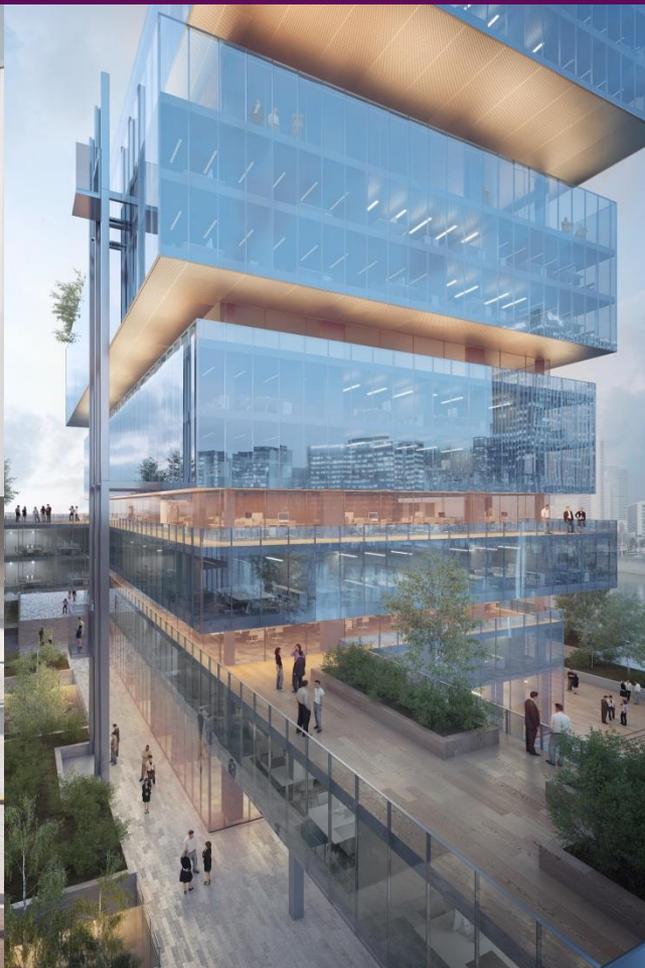


Expected dilution in the per-share FFO slightly above 10% in 2014, as a result of the recent operations which enabled to strongly enhance the balance sheet

Dividend of €10.00/share



APPENDICES





P&L



In € million	06/30/2014			06/30/2013 restated			06/30/2013 published	
	Funds from operations (FFO)	Changes in value, estimated expenses and transaction costs	TOTAL	Funds from operations (FFO)	Changes in value, estimated expenses and transaction costs	TOTAL	Funds from operations (FFO)	
Shopping centers	84.9	8%	(27.1)	57.8	78.8	71.4	150.1	80.0
Online retail	(6.5)	10%	(0.5)	(7.0)	(5.9)	(3.8)	(9.7)	(5.9)
Residential	16.2	(46)%	(2.7)	13.5	30.2	(1.9)	28.3	30.2
Offices	8.7	21%	2.5	11.2	7.2	(1.7)	5.5	7.2
Other	(0.4)	51%	(3.5)	(3.9)	(0.3)	(1,3)	(1.6)	(0.3)
OPERATING INCOME	102.7	(7)%	(31.3)	71.5	109.9	62.8	172.7	111.2
Net borrowing costs	(16.5)	(36)%	(2.7)	(19.1)	(25.8)	(2.8)	(28.6)	(27.2)
Changes in value and profit / (loss) from disposal of financial instruments	-		(44.5)	(44.5)	-	27.1	27.1	-
Proceeds from the disposal of investments	-		0.0	0.0	-	(0.0)	(0.0)	-
Corporate income tax	(1.7)		82.3	80.6	(2.0)	(2.6)	(4.6)	(2.0)
NET PROFIT	84.6	3%	3.8	88.4	82.0	84.5	166.5	82.0
<i>Income attributable to equity holders of the parent</i>	<i>64.4</i>	<i>(8)%</i>	<i>2.6</i>	<i>67.0</i>	<i>69.9</i>	<i>65.4</i>	<i>135.3</i>	<i>69.9</i>
<i>Average diluted number of shares (in mil.)</i>	11.645			10.904			10.904	
FFO (group share)/share	€5.53 (14)%			€6.41			€6.41	



BALANCE SHEET (1/2)



In € million

06/30/2014

12/31/2013

	06/30/2014	12/31/2013
NON-CURRENT ASSETS	3,646.6	3,600.7
Intangible assets	240.7	237.7
<i>o/w goodwill</i>	128.7	128.7
<i>o/w brands</i>	97.7	98.6
<i>Other intangible assets</i>	14.3	10.4
Property, plant and equipment	11.7	12.6
Investment properties	2,963.4	3,029.0
<i>o/w investment properties in operation at fair value</i>	2,805.6	2,917.9
<i>o/w investment properties under development and under construction at cost</i>	157.8	111.1
Securities and investments in equity affiliates and unconsolidated interests	305.0	278.6
Loans and receivables (non-current)	6.9	6.6
Deferred tax assets	115.0	36.2
CURRENT ASSETS	1,439.8	1,292.2
Non-current assets held for sale	80.2	1.7
Net inventories and work in progress	569.6	606.4
Trade and other receivables	398.4	428.2
Income tax credit	2.7	2.3
Loans and receivables (current)	18.3	18.1
Derivative financial instruments	0.7	0.8
Cash and cash equivalents	369.8	234.9
TOTAL ASSETS	5,082.8	4,892.9



BALANCE SHEET (2/2)



In € million

	06/30/2014	12/31/2013
EQUITY	1,880.8	1,832.9
Equity attributable to Altarea SCA shareholders	1,202.4	1,151.3
Share capital	191.2	177.1
Other paid-in capital	518.7	437.0
Reserves	425.5	391.0
Income associated with Altarea SCA shareholders	67.0	146.2
Equity attributable to minority shareholders of subsidiaries	678.4	681.6
Reserves associated with minority shareholders of subsidiaries	547.9	498.8
Other equity components, subordinated perpetual notes	109.0	109.0
Income associated with minority shareholders of subsidiaries	21.5	73.8
NON-CURRENT LIABILITIES	1,903.6	1,782.5
Non-current borrowings and financial liabilities	1,846.6	1,722.7
<i>o/w participating loans</i>	43.5	12.7
<i>o/w non-current bond issues</i>	476.9	248.5
<i>o/w borrowings from credit institutions</i>	1,325.9	1,432.3
<i>o/w other borrowings and debt</i>	0.4	29.2
Other non-current provisions	19.5	21.1
Deposits received	27.6	26.8
Deferred tax liability	9.8	11.9
CURRENT LIABILITIES	1,298.2	1,277.6
Current borrowings and financial liabilities	493.2	436.2
<i>o/w bonds</i>	1.6	0.2
<i>o/w borrowings from credit institutions (excluding overdrafts)</i>	353.5	323.4
<i>o/w treasury notes and accrued interest</i>	61.0	28.0
<i>o/w bank overdrafts</i>	8.4	39.7
<i>o/w other borrowings and debt</i>	68.6	44.9
Derivative financial instruments	115.2	73.7
Accounts payable and other operating liabilities	663.4	739.5
Tax due	26.4	28.1
Amount due to shareholders	0.0	0.0
TOTAL LIABILITIES	5,082.8	4,892.9



NET ASSET VALUE



GROUP NAV	06/30/2014				12/31/2013	
	In € million	Change	€/share	Change /share	In € million	€/share
Consolidated equity, Group share	1,202.4		96.1		1,151.3	99.3
Other unrealized capital gains	299.0				317.6	
Restatement of financial instruments	114.8				71.5	
Deferred tax on the balance sheet for non-SIIC assets (international assets)	22.6				23.4	
EPRA NAV	1,638.8	4.8%	131.0	(2.9)%	1,563.9	134.9
Market value of financial instruments	(114.8)				(71.5)	
Fixed-rate market value of debt	(8.1)				(2.3)	
Effective tax for unrealized capital gains on non-SIIC assets*	(26.5)				(32.1)	
Optimization of transfer duties *	57.8				48.7	
Partners' share**	(14.7)				(15.4)	
EPRA NNAV (liquidation NAV)	1,532.5	2.8%	122.5	(4.8)%	1,491.2	128.7
Estimated transfer duties and selling fees	64.3				63.6	
Partners' share**	(0.6)				(0.7)	
Diluted Going Concern NAV	1,596.3	2.7%	127.6	(4.9)%	1,554.1	134.1

* Varies according to the type of disposal, i.e. sale of asset or sale of securities.

** Maximum dilution of 120,000 shares.

*** Number of diluted shares.

12,513,889

11,590,807